

Heidelberg, 24/12/2013

to: Krebs Immobilien e.K. ,
HD-Bergheim, Poststraße 42,
Telephone +49 6221 78 33 07

Subject: Purchase of apartment in Heidelberg

Dear Mr. Krebs,

I would like to express you my sincere gratitude for the help and advice that you gave me during the process of the purchase of my new apartment, located in Heidelberg in the Bergheim district.

Since our first meeting, I had a very nice and constructive relationship with you, both from the human and the professional side. I would like to thank you for your open, professional and reliable behavior that you had concerning the property you were selling on behalf of the owner, who was staying abroad. It's not an easy task to make every step in the purchase process clear and transparent as you did, especially considering that the owner wasn't in Germany, but still I never had any worry about the reliability of our deal. I appreciated very much that you took care to answered always quickly and clearly to all the questions and doubts that I had, in particular because I'm not living in Germany since long and I didn't know well all the details and rules involved in the purchase of an apartment. You helped to make this process as clear and as trouble free as possible, from the first meeting to see the apartment, to the signature of the contract at the notary and up to the final payment and the handing over of the apartment's keys. Furthermore, I would like to remark your perfect knowledge of English which was very important to have a clear and direct communication, without the need of any translator, since my German isn't so good yet.

I'm very happy of the deal that I made through your intermediation with the previous owner of my new apartment in Heidelberg, I think that the price and the terms were good for both sides. The purchase process went smoothly and quickly, it took only two months from our first meeting at the end of July to the key handover in September! I'm now enjoying my new flat where I'm comfortably living.

Thank you very much for your help, I'm looking forward to do business with you again in the future and I would definitely recommend you to anyone looking for purchasing, selling or renting a property in Heidelberg and the surrounding area.

Best regards,

Heidelberg, 24/12/2013

Vladislav Gavryusev



P.s. I authorize you to use this letter and its content as a testimonial in your printed material and on your website <http://www.ihr-immobilienmakler-in-heidelberg.de/> in the section "Kunden Referenzen".